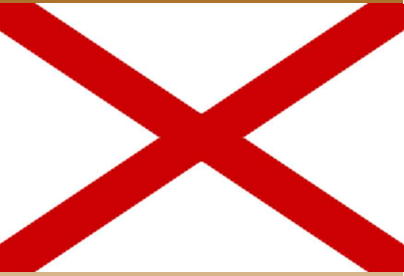


# AL



## Alabama

### WHY SERVICES ARE IMPORTANT TO ALABAMA



#### SERVICES SNAPSHOT

69.2% of Alabama's GDP is generated by the service sector

74% of Alabama's employment is in the service sector

37,000 Jobs in Alabama are supported by foreign investment in services



#### Selected Services Employers and Exporters

- AT&T Inc.
- FedEx Corp.
- Science Applications Intl.
- UPS
- Wal-Mart Stores Inc.

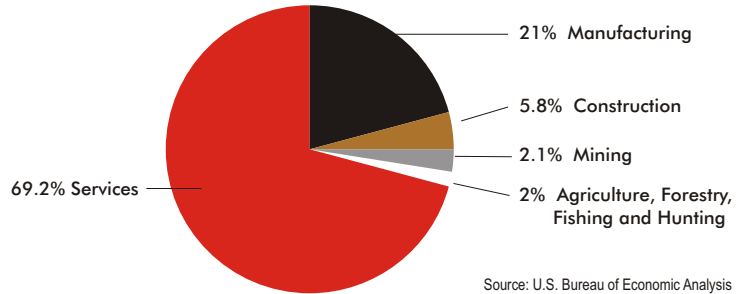
Source: Dun & Bradstreet and company data

#### A LEADING SERVICES EXPORTER

In 2005, Alabama exported \$4.1 billion in services including:

- Business, professional, and technical services
- Travel services
- Royalties and license fees
- Transportation services
- Financial services

#### ALABAMA ECONOMY



#### MANY SERVICES JOBS PAY WELL

Highest Paying Services Occupations	Compensation (2005)
Utilities (electric power generation, natural gas, water, sewage, and related services)	\$106,200
Management of Companies and Enterprises (investment management services, private equity firms, etc.)	\$77,400
Finance and Insurance	\$63,200
Professional and Technical Services (legal services, accounting, consulting services, research services, advertising, engineering, etc.)	\$63,100
Information (publishing, software, broadcasting, telecommunications, IT services, etc.)	\$57,100

Source: U.S. Bureau of Economic Analysis

#### ALABAMA'S SERVICES EMPLOYMENT IS GROWING

Number of service sector employees, 2002 - 2005

