



### WHY SERVICES ARE IMPORTANT TO MAINE



#### SERVICES SNAPSHOT

79.1% of Maine's GDP is generated by the service sector

81% of Maine's employment is in the service sector

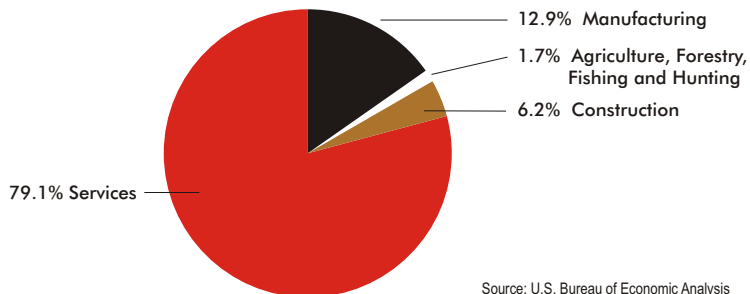
20,000 Jobs in Maine are supported by foreign investment in services

#### A LEADING SERVICES EXPORTER

In 2005, Maine exported \$1.1 billion in services including:

- Business, professional, and technical services
- Travel services
- Royalties and license fees
- Transportation services
- Financial services

#### MAINE ECONOMY



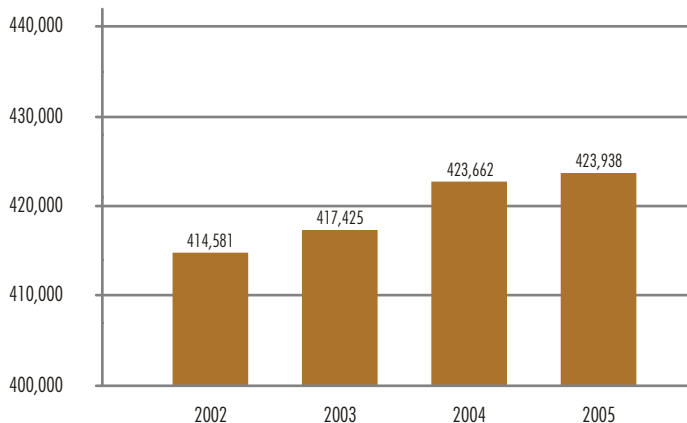
#### MANY SERVICES JOBS PAY WELL

Highest Paying Services Occupations	Compensation (2005)
Utilities (electric power generation, natural gas, water, sewage, and related services)	\$78,000
Management of Companies and Enterprises (investment management services, private equity firms, etc.)	\$70,600
Finance and Insurance	\$59,100
Professional and Technical Services (legal services, accounting, consulting services, research services, advertising, engineering, etc.)	\$55,100
Wholesale Trade	\$54,300

Source: U.S. Bureau of Economic Analysis

#### MAINE'S SERVICES EMPLOYMENT IS GROWING

Number of service sector employees, 2002 - 2005



#### Selected Services Employers and Exporters

- Aetna Life Insurance Co Inc.
- General Dynamics Corp.
- National Fia Card Services
- Time Warner Inc.
- Toronto-Dominion Bank
- UnumProvident Corp.
- Verizon Communications Inc.

Source: Dun & Bradstreet and company data