

# MD



## Maryland

# WHY SERVICES ARE IMPORTANT TO MARYLAND



### SERVICES SNAPSHOT

85.6% of Maryland's GDP is generated by the service sector

84% of Maryland's employment is in the service sector

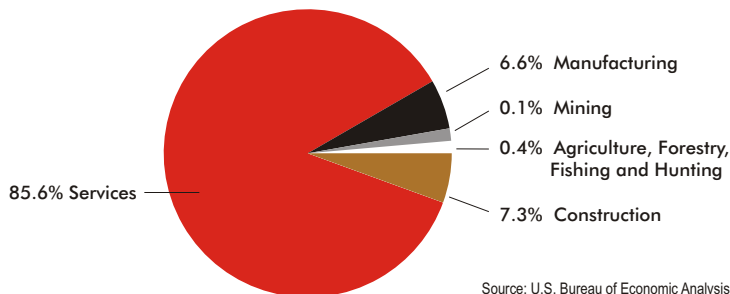
83,000 Jobs in Maryland are supported by foreign investment in services

### A LEADING SERVICES EXPORTER

In 2005, Maryland exported \$7.2 billion in services including:

- Business, professional, and technical services
- Travel services
- Royalties and license fees
- Transportation services
- Financial services

### MARYLAND ECONOMY



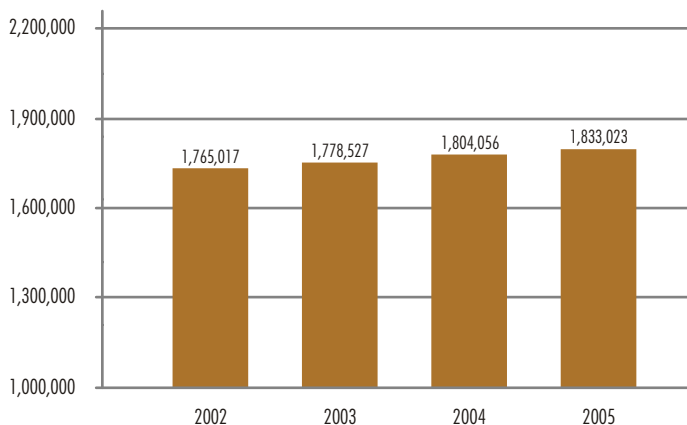
### MANY SERVICES JOBS PAY WELL

Highest Paying Services Occupations	Compensation (2005)
Utilities (electric power generation, natural gas, water, sewage, and related services)	\$117,800
Management of Companies and Enterprises (investment management services, private equity firms, etc.)	\$93,200
Finance and Insurance	\$87,100
Professional and Technical Services (legal services, accounting, consulting services, research services, advertising, engineering, etc.)	\$81,100
Information (publishing, software, broadcasting, telecommunications, IT services, etc.)	\$76,900

Source: U.S. Bureau of Economic Analysis

### MARYLAND'S SERVICES EMPLOYMENT IS GROWING

Number of service sector employees, 2002 - 2005



### Selected Services Employers and Exporters

- Allegis Group Inc.
- Citigroup Inc.
- Computer Sciences Corp.
- Discovery Communications
- Dia Piper US LLP
- Johns Hopkins Medicine
- International LLC
- Marriott
- Science Applications Intl.
- Southwest Airlines Co.
- Verizon Inc.

Source: Dun & Bradstreet and company data