

NH



New Hampshire



WHY SERVICES ARE IMPORTANT TO NEW HAMPSHIRE

SERVICES SNAPSHOT

80.7% of New Hampshire's GDP is generated by the service sector

80% of New Hampshire's employment is in the service sector

23,000 Jobs in New Hampshire are supported by foreign investment in services



Selected Services Employers and Exporters

- BAE Systems PLC
- Berkshire Hathaway Inc.
- Dartmouth-Hitchcock Obligated Group
- FedEx Corp.
- Liberty Mutual Holding Co. Inc.
- Progress Software Corp.

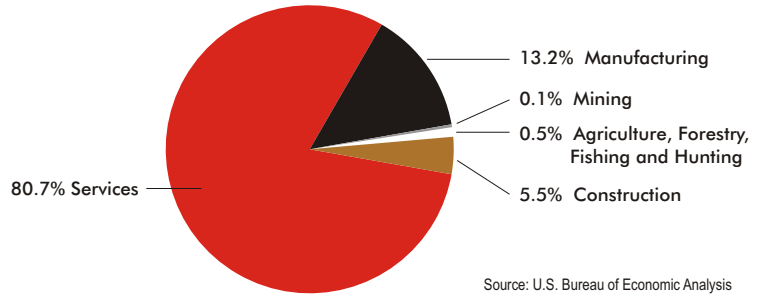
Source: Dun & Bradstreet and company data

A LEADING SERVICES EXPORTER

In 2005, New Hampshire exported \$1.4 billion in services including:

- Business, professional, and technical services
- Travel services
- Royalties and license fees
- Transportation services
- Financial services

NEW HAMPSHIRE ECONOMY



MANY SERVICES JOBS PAY WELL

Highest Paying Services Occupations	Compensation (2005)
Management of Companies and Enterprises (investment management services, private equity firms, etc.)	\$110,200
Utilities (electric power generation, natural gas, water, sewage, and related services)	\$99,000
Finance and Insurance	\$81,100
Wholesale Trade	\$78,700
Information (publishing, software, broadcasting, telecommunications, IT services, etc.)	\$76,900

Source: U.S. Bureau of Economic Analysis

NEW HAMPSHIRE'S SERVICES EMPLOYMENT IS GROWING

Number of service sector employees, 2002 - 2005

