



WHY SERVICES ARE IMPORTANT TO NEW MEXICO



SERVICES SNAPSHOT

65.1% of New Mexico's GDP is generated by the service sector

82% of New Mexico's employment is in the service sector

10,000 Jobs in New Mexico are supported by foreign investment in services



Selected Services Employers and Exporters

- Bank of America Inc.
- Citigroup Inc.
- ClientLogic Corp.
- Halliburton Delaware Inc.
- Honeywell International Inc.
- Qwest Corp.
- Sandia Corp
- Time Warner Inc.
- Wells Fargo & Co.

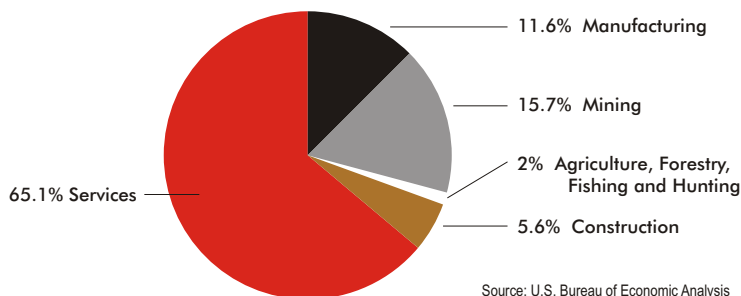
Source: Dun & Bradstreet and company data

A LEADING SERVICES EXPORTER

In 2005, New Mexico exported \$1.8 billion in services including:

- Business, professional, and technical services
- Travel services
- Royalties and license fees
- Transportation services
- Financial services

NEW MEXICO ECONOMY



MANY SERVICES JOBS PAY WELL

Highest Paying Services Occupations	Compensation (2005)
Utilities (electric power generation, natural gas, water, sewage, and related services)	\$78,900
Professional and Technical Services (legal services, accounting, consulting services, research services, advertising, engineering, etc.)	\$66,300
Management of Companies and Enterprises (investment management services, private equity firms, etc.)	\$58,000
Finance and Insurance	\$51,200
Wholesale Trade	\$49,500

Source: U.S. Bureau of Economic Analysis

NEW MEXICO'S SERVICES EMPLOYMENT IS GROWING

Number of service sector employees, 2002 - 2005

